

Vantage Point

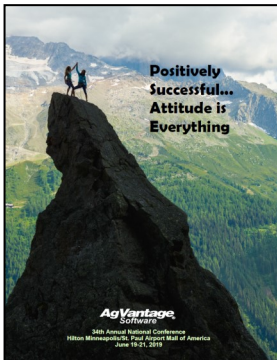
APRIL, 2019

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AgVantage 34th Annual National Conference Hilton Minneapolis/St. Paul Airport Mall of America *Positively Successful...Attitude is Everything* June 19-21, 2019



Lori Campbell
Conference Manager
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These past two months have been a whirlwind of activity while prepping for our 34th Annual National Conference. The 2019 National Conference brochure is now at the printers and will be mailed out sometime the last week of April. The .pdf version is already on our website on our home page. There are so many options for sessions and activities that I'm sure you'll find at least several reasons to attend our 2019 conference. I look forward to seeing you there!

2019 Session & Networking Highlights:

- Frank McDowell, CEO of New Vision Co-op: **Team Building For Success**—Tips on the components, construction, and consequences of teambuilding.
- Matt Havens, Keynote Speaker: **Stop Acting Your Age—An Entertaining Keynote to Help You Avoid Generational Warfare**. This is a really funny look at the generations that make up your work force, what motivates them, and how to succeed in leading them. Following Matt's keynote, he will lead a smaller breakout session on **You're Not An Acronym—A Practical Approach To Leadership**.
- Michelle Blomberg, President/CEO: **How Attitude Affects Success**—realizing that it's not what happens to us that matters; it's how we choose to respond.
- **EDGE** Grain, Agronomy, AR, Payroll, HR, Inventory, Feed and more!
- Wednesday night's Social Event—**Dinner Buffet & Super Hero Casino Night**—We've hired a casino to come in along with professional dealers, PLUS, have your photo taken with the Batmobile! The best dressed super hero costumed attendee gets to go for a ride in the Batmobile at the end of the evening!
- Finance, Grain, Agronomy, and Feed **Business Intelligence**—Lisa Sick, VP Project management & Kent Schultz, BIG Consulting, LLC
- **Lessons From a Lima Bean—Adapting To Change**—Thursday morning's keynote, plus first hour session with Roxane Battle, former TV Journalist & Award Winning Author
- **Internal Controls During Times of Transition—Retirements/Mergers**—Jeff Brandenburg, CPA, CFE, Managing Principal, CliftonLarsenAllen LLP
- AgVantage Security, including **Purple Network Eaters: Live IT Security Attack & Defense**, a two hour session using all free tools! - Alex Becker & Jason Juntunen, Information Security Consultants, CliftonLarsenAllen LLP
 - **Exploring the Twin Cities Brewery & Food Tasting Tours: Thursday evening—**
 - Tour 1 Brewery Tours** visit three craft breweries, where you select your own pint at each. One of the brewery stops will include a salad/pizza/dessert dinner.
 - Tour 2—Heart of Minneapolis**, downtown Minneapolis, learn the history of downtown Minneapolis while stopping at 4 or 5 restaurants for food tastings. (the evening will include enough food for a meal. (walk less than 1 mile)

"Matt did an absolutely fantastic job at our show and the attendees loved his presentation. We have gotten such great feedback about it and it was one of my most favorite keynotes of all time."
Kendra - Executive Director
- National Assn of Trailer Manufacturers

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Tour 3—Minneapolis Riverwalk Tour—this tour is in the area of the Stone Arch Bridge and St. Anthony Falls...339 years of history...4-5 restaurants, (2 mile walk total throughout the evening)

For more information on our Thursday evening Food Tours, go to www.agvantage.com, select Conferences, National, and Events. <http://www.agvantage.com/conferences/national.html#Events>

About a third of the registrations we receive each year are from attendees who have never been to one of our conferences. So if you're new, and contemplating attending the conference, you'll have plenty of company as a "newbie". Our attendees are usually from at least a dozen states.



There is a \$100 discount off of the registration fee if you register and pay by May 22nd!

The AgVantage Dollars Program

If you currently are on annual or multi-year support you earn 5% of that fee in AgVantage Dollars. They may be used towards the registration fee of the conferences (not the extracurricular activities), on-site training, or eTraining. If you are currently on monthly support and want to take advantage of earning AgVantage Dollars, contact Paul at paulh@agvantage.com. If you have any questions on your AgVantage Dollar account or any billing/invoice related questions, please contact Kari at karia@agvantage.com or Paul at paulh@agvantage.com.

1-952-854-2100
Hilton Hotel Reservations
or www.agvantage.com
and follow the Hilton link

Advanced DB2Web Query Lab, Tuesday, June 18th Pre-Conference Lab - Minneapolis/St. Paul Airport Hilton 11:30-4:00

11:30-Noon: Check in and a deli sandwich bagged lunch served.
Password verification that you can access your office computer files will also take place during this half hour.

Class/lab will be held from Noon - 4:00pm. Pre-registration required as space is limited.
(\$249 fee includes lunch) AgVantage Dollars may be used. Contact loric@agvantage.com to register.

Cheesy Ranch Potatoes

by Valerie Ahlers, Customer Services Rep.

2 T. Butter
5# Red Potatoes, washed & Diced
1 pkg. Ranch Seasoning
1# Shredded Cheddar Cheese
1/2 c. Real Bacon Bits



Preheat oven to 350 degrees. Wash and dice up Red potatoes. Fry them in a skillet with a couple tablespoons of butter until lightly browned and softened. Sprinkle one package of ranch seasoning and mix into the potatoes. Put in lightly greased pan and sprinkle with shredded cheddar cheese and bacon bits. Put in oven until cheese is melted. (could add chopped green onions also)

Note: You may change amounts of butter, cheese and bacon per personal preference. For a crowd, I typically figure one potato per person.



Updates on New Releases & Software Releases Coming Soon



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AgVantage - Version 8 New Releases

Authority Edge

- Add new commands/features to update authority app (454604)

Agronomy Edge

- Export order application selection list to excel (445232)
- Blends to be billed report added staged status (449842)
- Filter machine by location in dispatch and scheduled orders (452097)
- Use "Print Multiple" settings from constant when printing blend sheets (455117)
- Missing VRT – Do not blend from VRT blend sheet (455266)
- Setting in fertilizer constant file to show liquid fertilizer in gallon unit of measure (455709)
- Add "View Trucks" from Verizon/Razor in Agronomy dispatch (456207)
- Add "View Map" to dispatch, user can print field boundaries (456671)
- Print agronomy service items on the Edge Agronomy shipping document (456731)
- Dispatch map add pin labels on map and sequence numbers on list (456755)



Dispatch Map Edge

- Add pay type to a call (434099)

Energy Edge

- Short cut to dispatching, add tank search to all screen (435884)
- Add sorting to the column in the tank screen in tank portal (456082)

General Ledger

- Print Batch of Inventory Adjustments - wording change (454800)

Grain

- PNW18 Capture fuel surcharges when capturing files (447630)
- Advance – crossover credit on accounts not going to AR when COD (448971)
- Don't calculate sales tax on price later service fees (449252)
- Add Purchase contract comments to prepay storage and storage detail reports (449840)
- Change EOD to post G/L for inactive adjustments (455097)
- Grain Hauling – create G/L entries for company trucks and not customer pay (407163)

Grain Edge

- Portal authorities (428859)
- Blue heading in authorities checks if user has authority to any options below then shows (453482)
- Added more error checking when printing settlements (455101)
- Sales Contract Pricing Maintenance (380278)
- Gain/Loss on Closed Trades Report (386470)

Inventory

- Physical Inventory Report item description to print 36 digits (452908)

Seed Edge

- Add flag so Open Plans do not update uncommitted or available inventory (445917)

eAgVantage

- Web payment – remove 10 minute wait server busy (437812)

AgVantage
EDGE

*Please see our Message Board
for many product enhancements
continuously available.*

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AgVantage Software Releases Coming Soon:

AgVantage Mobile

- Mobile ability for people to lookup information on phones or computer (451299)

Accounts Payable Edge

- AP Index – Added search and update (454410)

Accounts Receivable Edge

- Add discount codes to prompt (456009)

CRM (Customer Relationship Manager)

- Added a way to take a signature and verify form (445735)

Grain

- Grain Storage Methods – change to M=Monthly function (454298)
- Discount by Lot – Add flag to not change storage start date to last load date (455060)

Grain Edge

- Ability to search for a control in customer portal (440287)
- Transfer Loads to a different control numbers (343192)
- Print Sales Contract Document (380277)
- Today's loads by load number & customer name (393828)
- Advances Maintenance for Sales (344512)

HR Edge

- Job classification file set up (438114)
- Employee Performance Review (438511)
- Employee History (438557)
- Pension Type Setup File (438325)
- HR Work Comp Info (438537)

Inventory

- If count on item that already has count ask to add (452803)

Payroll Edge

- Constant Master Maintenance (438632)
- Federal Tax Maintenance (439033)
- State Tax Maintenance (439132)
- Maintenance for Payroll deductions (438872)
- Payroll work code maintenance (438902)
- Federal Tax Code lookup and drop down (444316)
- Employee Information Report (454174)
- Employee Wage History Report (454179)
- Vacation and Sick Time Report (454180)
- Employee Earnings Report (454181)
- Create labor reports twisty in Edge PR reports (456426)



*For pricing info, please
contact Michelle Blomberg
at michelleb@agvantage.com
or 877-282-6353.*